Data Warehouse and Beyond: Designing the BI Pyramid

Stefano Rizzi
DISI - University of Bologna - Italy
stefano.rizzi@unibo.it

Outline

- Climbing up the BI pyramid
- Data warehouse
  - Architectures
  - A design methodology
- What-if Analysis
  - Models and techniques
  - A design methodology
- Social business intelligence
  - Architectural framework
  - A design methodology
Climbing up the BI Pyramid

Business intelligence

- A set of tools and techniques that enable a company to transform its business data into timely and accurate information, so as to derive the knowledge necessary for the decisional process

- Business intelligence systems are used by decision makers to get a comprehensive knowledge of the business and of the factors that affect it, as well as to define and support their business strategies

- The goal is to enable data-based decisions aimed at gaining competitive advantage, improving operative performance, responding more quickly to changes, increasing profitability and, in general, creating added value for the company
The BI pyramid

- **data**
  - OLTP APPLICATIONS
    - operational data sources
  - OLAP ANALYSIS
    - data warehouse
  - DATA MINING
    - patterns and models
  - WHAT-IF ANALYSIS
    - simulation models
  - SOCIAL BI
    - user-generated content
- **information**
- **knowledge**

Data Warehouse
The Data Warehouse

- A data warehouse is a collection of information that supports decision-making processes
  - It is subject-oriented
  - It is integrated and consistent
  - It shows its evolution over time and it is not volatile

Features of data warehouses

- accessibility to users not familiar with IT and data structures
- integration of data based on a standard enterprise model
- query flexibility to maximize the advantages obtained from the existing information
- information conciseness allowing for target-oriented and effective analyses
- multidimensional representation giving users an intuitive and manageable view of information
- correctness and completeness of integrated data
In Universities...

Cross-analyses

- **Accounting**
  - monitor financial flows
  - analyze incomes and expenses by budget item
  - ...

- **Teaching**
  - monitor student flows to assess the ability to attract and keep students
  - monitor the didactic load of teachers
  - ...

- **HR**
  - analyze employees by role, department, age
  - analyze teachers by scientific area and Faculty
  - monitor turnover
  - ...

- **Research**
  - analyze scientific productivity of teachers
  - analyze project fundings by department
  - ...

Architectural requirements

- **Separation** Analytical and transactional processing should be kept apart as much as possible
- **Scalability** Hardware and software architectures should be easy to upgrade as the data volume and the number of users progressively increase
- **Extendibility** The architecture should be able to host new applications and technologies without redesigning the whole system
- **Security** Monitoring accesses is essential because of the strategic data stored in data warehouses
- **Administerability** Data warehouse management should not be overly difficult
Architecture classification

- Independent data marts
- Data mart bus
- Hub-and-spoke

DATA MART:
A subset or an aggregation of the data stored to a primary data warehouse. It includes a set of information pieces relevant to a specific business area, corporate department, or category of users.

Independent data marts

- First approach to data warehousing
- Inconsistency issues
Data mart bus

- Approach suggested by Kimball
- Logical level integration
- “Enterprise view”

CONFORMED DIMENSIONS:
the main business dimensions shared by the whole enterprise, whose homogeneous design ensures the all data marts can be integrated

Hub-and-spoke

- One of the most used architectures in medium to large environments

OPERATIONAL DATA STORE:
operational data obtained after integrating and cleansing source data. As a result, those data are integrated, consistent, appropriate, current, and detailed
Choosing an architecture

- Information interdependence among organizational units in company
  - encourages the adoption of enterprise-wide architectures
- Urgency of the data warehousing project
  - encourages the adoption of “fast” architectures
- Constraints on economic and human resources
- Role of the project within the business strategy
  - independent data marts vs. hub-and-spoke
- Compatibility with existing platforms
- Skills of the IT staff
- Organizational position of the sponsor of the project
  - enterprise architectures vs. departmental architectures

Data warehouse design

- Building a DW is a very complex task, which requires an accurate planning aimed at devising satisfactory answers to organizational and architectural questions
- The reports of DW project failures state that a major cause lies in the absence of a global view of the design process: in other terms, in the absence of a design methodology
- Methodologies are created by closely studying similar experiences and minimizing the risks for failure by basing new approaches on a constructive analysis of the mistakes made previously

Top-down approach

- Analyze global business needs, plan how to develop a data warehouse, design it, and implement it as a whole
  - This procedure is based on a global picture of the goal to achieve, and in principle it ensures consistent, well-integrated data warehouses
  - High-cost estimates with long-term implementations discourage company managers from embarking on this kind of projects
  - Analyzing and integrating all relevant sources at the same time is a very difficult task
  - It is extremely difficult to predict the specific needs of every department involved in a project, which can result in the analysis process coming to a standstill
  - Since no working system is going to be delivered in the short term, users cannot check if this project to be useful, so they lose trust and interest in it

Bottom-up approach

- DWs are incrementally built and several data marts are iteratively created. Each data mart is based on a set of facts that are monitored by a specific division and that can be interesting for a user group
  - Leads to concrete results in a short time
  - Does not require huge investments
  - Enables designers to investigate one enterprise area at a time
  - Gives managers a quick feedback about the actual benefits of the system being built
  - Keeps the interest for the project constantly high
  - May determine a partial vision of the business domain
Data mart design phases

- Source analysis and integration
- Requirement analysis
- Conceptual design
- Workload and data volume
- Physical design
- Logical design
- ETL design
- Front-end implementation
- Testing

Data sources are inspected, normalized, and integrated to obtain a reconciled schema.
Requirements are elicited from users and represented informally by means of proper glossaries.

A conceptual schema for the data mart is designed considering both user requirements and data available in the reconciled schema.
The workload preliminarily expressed by users is checked on the conceptual schema and user profiles are singled out; data volumes are collected.

A logical schema for the data mart is obtained by properly translating the conceptual schema.
ETL procedures are designed considering the source schemata, the reconciled schema, and the data mart logical schema.

It includes index selection, schema fragmentation, and all other issues related to physical allocation of data.
Data mart design phases

- Source analysis and integration
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- ETL design
- Physical design
- Front-end implementation

Reports are created based on the workload

ETL procedures and end-user reports are tested and corrected
Methodological scenarios

- **Supply-driven approach**
  - data marts are designed based on a close operational data source analysis
  - user requirements show designers which groups of data, relevant for decision-making processes, should be selected

- **Demand-driven approach**
  - it begins with the definition of information requirements of data mart users
  - the problem of how to map those requirements onto existing data sources is addressed at a later stage, when ETL procedures are implemented

Which formalism for conceptual design?

- While it is now universally recognized that a data mart is based on a multidimensional view of data, there is still no agreement on how to implement its conceptual design
- Use of the **Entity-Relationship model** is quite widespread throughout companies as a conceptual tool for standard documentation and design of relational databases, but it cannot be used to model DWs
- In some cases, designers base their data marts design on the logical level—that is, they directly define star schemata that are the standard ROLAP implementation of the multidimensional model. But a star schema is nothing but a relational schema; it contains only the definition of a set of relations and integrity constraints!
The Dimensional Fact Model

- The DFM is a graphical conceptual model for data mart design, devised to:
  1. lend effective support to conceptual design
  2. create an environment in which user queries may be formulated intuitively
  3. make communication possible between designers and end users with the goal of formalizing requirement specifications
  4. enable early testing of requirements
  5. build a stable platform for logical design (independently of the target logical model)
  6. provide clear and expressive design documentation

- The conceptual representation generated by the DFM consists of a set of fact schemata that basically model facts, measures, dimensions, and hierarchies

DFM: basic concepts

- A fact is a concept relevant to decision-making processes. It typically models a set of events taking place within a company. It is essential that a fact have dynamic properties or evolve in some way over time
- A measure is a numerical property of a fact and describes a quantitative fact aspect that is relevant to analysis
- A dimension is a fact property with a finite domain and describes an analysis coordinate of the fact.
DFM: basic concepts

- The general term *dimensional attributes* stands for the dimensions and other possible attributes, always with discrete values, that describe them.

- A *hierarchy* is a directed tree whose nodes are dimensional attributes and whose arcs model many-to-one associations between dimensional attribute pairs.

DFM vs. ERM
DFM: advanced concepts

- The DFM also supports:
  - descriptive attributes
  - optional arcs
  - convergences
  - cross-dimensional attributes
  - shared hierarchies
  - multiple arcs
  - incomplete hierarchies
  - recursive hierarchies
  - non-additivity and semi-additivity

What-if Analysis
What-if analysis

- DWs support analyses of past data, but give no view of future trends
- Decision makers need to evaluate beforehand the impact of a strategic or tactical move
  - “How would my profits change if I ran a 3×2 promotion for one week on some product on sale?”
    - Modeling the behavior of the customers
    - Modeling the side effects on similar product sales in the same week (*cannibalization*)
    - Modeling the side effects on the product sales in the next weeks

What-if analysis

- What-if analysis is a data-intensive simulation whose goal is to inspect the behavior of a complex system under some given hypotheses (called *scenarios*).
- What-if analysis measures how the changes in a set of independent variables affect the values of a set of dependent variables with reference to a simulation model; this model gives a simplified representation of business, tuned on historical enterprise data.
Expressing vs. building the simulation model

- **Techniques to express** the simulation model
  - E.g.: equations, rules, algorithms, correlation matrices, ...

- **Techniques to build** the simulation model
  - **Statistical techniques**: they derive a model starting from the behaviour of the system in the past
    - E.g.: regression, data mining
    - they do not capture the causes of phenomena, only their effects
    - they may fail on a complex system if historical data do not comprehensively describe the system behaviour
  - **Judgment techniques**: they analyze and formalize the cause-effect relationships that rule the system behaviour
    - E.g.: joint analysis and role-playing game
    - they produce more general and accurate models
    - they can hardly be applied to complex systems

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- **HR What-If Analysis**
  - Savings due to retirements by role

- **Tuition Fees Analysis**
Determine which business phenomena are to be simulated:
- identifies the set of relevant business variables
- defines the relevant classes of scenarios

The relevant data sources are analyzed
- What information is available?
- How is it structured?
- What is the quality of each data source?

Aimed at better understanding the business phenomenon by building a draft model of the application domain (static-functional-dynamic)
The multidimensional schema of the target cube is built, taking into account:

- the static part of the business model
- the requirements defined by the goal analysis
- the requirement concerning granularity

Based on the business model, it builds the functional/dynamic model allowing the prediction to be constructed for each given scenario:

- achieve a good trade-off between precision and complexity!
Methodological sketch

- **GOAL ANALYSIS**
  - variables & scenarios

- **SOURCE ANALYSIS**
  - source schema

- **BUSINESS MODELING**
  - business model

- **MULTIDIMENS. MODELING**
  - multidim. model

- **SIMULATION MODELING**
  - simulation model

- **DATA DESIGN**
- **IMPLEMENTATION**
- **VALIDATION**

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**VALIDATION**

**IMPLEMENTATION**

**DATA DESIGN**

**GOAL ANALYSIS**

**SOURCE ANALYSIS**

**BUSINESS MODELING**

**MULTIDIMENS. MODELING**

**SIMULATION MODELING**

**DATA DESIGN**

**IMPLEMENTATION**

**VALIDATION**

Implement the multidimensional schema and the simulation model to create a prototype.

Evaluates with users the reliability of the simulation model.
Social BI

Motivation

- Social networks and portable devices enabled simplified and ubiquitous forms of communication which contributed, during the last decade, to a boost in the voluntary sharing of personal information.
- As a result, an enormous amount of user-generated content related to people's tastes, thoughts, and actions has been made available in the form of preferences, opinions, geolocation, etc.
- This huge wealth of information is raising an increasing interest from decision makers because it can give them a timely perception of the market mood and help them explain the phenomena of business and society.
A definition

- **Social BI is the emerging discipline that aims at effectively and efficiently combining corporate data with UGC to let decision-makers analyze and improve their business based on the trends and moods perceived from the environment.**

- As in traditional BI, the goal of SBI is to enable powerful and flexible analyses for decision makers with a limited expertise in databases and ICT.

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An architecture for Social BI

![Architecture Diagram](image)

Sentiment analysis

Capability of determining
✓ the attitude of an opinion holder about a given topic
✓ the polarity or bias of a document or a single sentence

through
✓ automated identification
✓ extraction
✓ processing
✓ evaluation

of subjective information in the source document

In Universities...

- Reputation of Universities

University Portal to promote Italian Higher Education
Methodology

Users are interviewed to define the project scope and the set of inquiries the system will answer to:

- An inquiry captures an informative need of a user; it is specified by what, how, and where
Customers work on themes and topics to build and refine the domain ontology that models the subject area.

It is aimed at identifying as many web domains as possible for crawling:
- primary sources
- minor sources
Crawling design aims at retrieving in-topic clips by filtering off-topic clips out. A set of queries are created to search for relevant clips across the selected sources:

1. Template design
2. Query design
3. Content relevance analysis

Increase the accuracy of text analytics so as to maximize the process effectiveness in terms of extracted entities and sentiment assigned to clips:

- Dictionary enrichment
- Inter-word relation definition
Methodology

1. ETL design and implementation
2. KPI design
3. Dashboard design

Crawling queries are executed, the resulting clips are processed, and the reports are launched over the enriched clips.
**Conclusions: DW**

- Adopting a structured design methodology based on conceptual design and on early testing ensures:
  - shorter design and validation times
  - better compliance with user requirements
  - availability of good-quality documentation
  - reduction of maintenance and evolution costs

**Conclusions: what-if**

- The diffusion of what-if analysis projects is surprisingly low
- Two main factors contribute to this:
  - Immature technology
    - The new generation of analytic tools are now compensating the technological gap
  - Design complexity
    - Complexity can be overcome by relying on pre-configured models (e.g., SAP-BPS is based on the business models captured by its ERP)
Conclusions: SBI

- Responsiveness in an SBI project is not a choice but rather a necessity, since the frequency of changes requires a tight involvement of domain experts to detect these changes and rapid iterations to keep the process well-tuned.
- Such a frantic setting imposes a radical change in the project management approach with reference to traditional BI projects and a large effort to both end-users and developers.
  ✓ To reduce such effort, customers often outsource the activities yielding the worst trade-off between effort and added value for the SBI process.

Questions?